



## **Sourcing Manager**

**Signature Engineered Solutions (SES)** is excited to announce an opening for a detail-oriented and strategic **Sourcing Manager** to join our team. This role is responsible for sourcing products domestically and internationally, developing vendor relationships, and implementing sourcing strategies to drive cost savings and efficiency. The ideal candidate will have experience in fastener sourcing, strong negotiation skills, and a deep understanding of procurement best practices.

**Signature Engineered Solutions (SES)** is a leading specialty fastener and engineered component supplier to the fast-paced Automotive, Heavy Truck, and Agriculture Equipment markets. To learn more about SES, please visit [www.sigengineered.com](http://www.sigengineered.com).

### **Key Responsibilities:**

- **Source Products:** Identify and procure products from domestic and international suppliers to meet business needs.
- **Develop & Implement Sourcing Strategies:** Create and execute procurement strategies that align with company goals.
- **Vendor Management:** Develop new vendors, strengthen existing relationships, and provide performance feedback.
- **Quotations & Cost Management:** Review, act on, and execute sales team requests for quotations, managing direct and indirect spend while driving year-over-year cost savings.
- **Performance & Compliance:** Ensure suppliers meet corporate metrics, KPIs, and quality standards.
- **Supplier Evaluations:** Conduct evaluations to assess supplier capabilities, performance, and compliance.
- **Vendor Screening:** Assist in the screening and selection of vendors to ensure alignment with company objectives.
- **Special Projects:** Support and execute special projects as needed.

### **Qualifications & Skills:**

- **Experience:** Minimum 3 years of experience in sourcing fasteners.
- **Education:** Bachelor's degree required.
- **Technical Knowledge:** Ability to read and interpret prints.
- **Industry Knowledge:** Experience in automotive manufacturing and distribution is preferred.
- **Skills:**
  - Strong multitasking, prioritization, time management, and organizational abilities.
  - Excellent written and verbal communication skills.
  - Proficiency in Microsoft Office Suite (Excel, Word, PowerPoint, Outlook).
  - A collaborative, team-oriented mindset.

### **Benefits & Compensation:**

- Competitive salary with commission or bonus potential
- Health, dental, and vision insurance

- 401(k) with company match
- Paid time off and holidays

This position offers a great opportunity to contribute to a growing company while leveraging your sourcing expertise. If you meet the qualifications and are passionate about strategic sourcing, we encourage you to apply!

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