



Where Education is a Priority

MWFA



Mid-West Fastener Association

Fastener Tech '19



Fastener Tech '19, held June 4th & 5th, delivered positive results considering it was within two weeks of a prior industry show. This being a show a little different than others it draws local and across the country fastener personnel. The show's intent is to have more of a U.S. flavor with 98% companies located in the United States. The show is designed to be very simple for exhibitors from the move in, set up, and move out with their cost including a complete booth with furniture at a very economic price.

Attendees were able to register for complimentary show passes until May 23rd saving entrance fee costs for hundreds of attendees. The New Product Showcase, attracting many attendees, featured products from several exhibitors. This year is the first year this opportunity was offered to the exhibitors.

A fun new flavor was added with a social media kiosk inviting those at the show to stop and take a picture they could send, via social media, with their fastener friends.

Sessions during the day included:
Threaded Inserts and Compression Limiters for Plastic Assemblies
Presented by: Spirol International

ICC-ES Evaluation Reports –
Paving the Road to Product Acceptance
Presented by International Code Council Evaluation Service (ICC-ES)
The amazing list of sponsors showed the great support for this event. Thank you to our reception sponsors (as noted below). Without our sponsors we could not have offered such an awesome reception with



great food and cocktails. The exhibitors and attendees always enjoy this great casual atmosphere to network after the first day of the show.

William Strauss, Economist from the Chicago Federal Reserve, addressed the industry the next morning, discussion the economic situation in several industries affecting fastener sales. While

manufacturing, so far this year, isn't as strong as last year a recession is not in the immediate future. Mr. Strauss' presentation is available to for viewing on www.mwfa.net (home page has link).

The second day of the show wrapped up with live music by No Direction (sponsored by SWD Inc.), free drinks and appetizers. A fun way to close out while tearing down and holding final show conversations!!

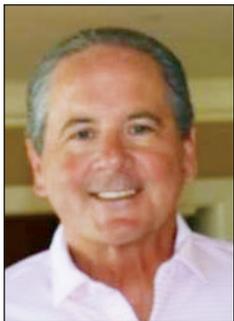
Fastener Tech looks forward to seeing everyone in 2021. Mid-West Fastener Association will sponsor a Table Top Show in 2020. Watch www.mwfa.net for details!



FASTENER TECH™ '19		
Our Premium Sponsor:		
 KANEBRIDGE CORPORATION New Jersey · Illinois · California		
Gold	Silver	Bronze
 	 	      

President's Note

Wayne Wishnew/XL Screw Corp.



The weather has been as unpredictable as the Fastener Industry. Despite the implementation of a 25% tariff on most fasteners and the uncertain global economy, most are confident of a reasonably solid 3rd and 4th quarters.

Our Board members did a wonderful job of planning and organizing some recent events. On April 18th, we had a great dinner meeting with a guest speaker educating us on "Proven Techniques for Sales and Networking". On May 16th, we held our very popular "Print Reading" class. We received so many positive comments from our students. Thank you to Mike Henry (MKH Sales) for dedicating your time and sharing your knowledge.

On June 4th and 5th, we held our Fastener Tech '19 show. It was my pleasure to see so many of you. Many exhibitors commented to me that they felt it was a strong show with quality attendees. As a side note, Fastener Tech has never tried to be like other privately managed, for profit, shows. We try to provide a service to our members and industry partners looking to walk a show with only domestic suppliers exhibiting. Keep in mind that our show benefits our members and the fastener industry with future education opportunities, networking opportunities and most importantly, scholarships to our students. We strive to honor our mission statement "Education is a priority." After the first day of the show, we had an after party with complimentary food and drinks. It was great to see so many people there. After the show ended on the second day, we had a live band with, again, complimentary food and drinks. The music was outstanding and a good time was had by

all. Huge thank you to all of our amazing sponsors. Your support made the show a success.

The day following the Fastener Tech show, we held our annual Golf Outing at Chevy Chase Country Club. The weather was fantastic and we had a great turn out. There were tee times at 7AM and noon in order to accommodate 140 golfers. It was wonderful to have such great participation for our Golf Outing, which happens to be the largest in the industry. This event greatly benefits our Scholarship fund. On behalf of the Board, I would like to congratulate and thank all of our generous sponsors that made this event a tremendous success.

We have many must attend upcoming events. On July 24th, we will host a Schaumburg Boomers Baseball Game. August 19th-23rd is Fastener Training week at Belvedere Banquets. We will hold a Mixer on August 22nd with complimentary food and drinks. Everyone really enjoys this well attended event. On October 17th, we will hold our popular "PPAP and Corrective Action" seminar.

On November 7th, we have our Scholarship Awards dinner along with a very special guest speaker, Sarah Spain, ESPN Radio host and SportsCenter Reporter for ESPN. Board Member elections will also be held during the evening. Please do not miss this one. Finally, on December 12th, we will host our Holiday Party at Medinah

Banquets. Look for exciting details about our plans for the evening. This is always a well attended and fun event.

In closing, I ask that we all to continue to strengthen our commitment to the MWFA. Your commitment and generosity make the MWFA stronger and helps to facilitate growth for the future. Please keep in mind that your sponsorships and donations allow us to offer many scholarships to so many deserving students. Since I mentioned scholarships, applicants can visit our website (www.mwfa.net) for applications, rules and deadlines.

Heartfelt thanks to all of you for your participation, donations and sponsorships. You are the strength of the MWFA. I look forward to seeing you at our future events.

Thank you.
Wayne Wishnew

MWFA Board of Directors

President:	Wayne Wishnew/XL Screw Corp.
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Alternates:	Rich Cavoto/Metric & Multistandard Components Paula Evitts



The Chicago area has seen mostly rainy days lately but MWFA got lucky on June 6th with the perfect golf weather. Golfers had a choice of 7:00 a.m. or noon for outings. Throughout the day over 140 golfers were out enjoying the day. The event featured a scramble with contests on almost every hole. Dinner featured awards for the contests, 50/50 a ball drop, a 50/50 raffle, bucket raffle, silent auction and door prizes.



The top two winning teams were:

1st Place Team
George Hunt, Colin Brooks,
Chris Brooks, Peter Christensen

2nd Place Team
Bryan Wheeler, Rob Reynolds,
Kevin Chavis, Morgan Wilson

First and second place teams, as well as all contest winners received cash prizes. Many prizes awarded were donated back to the scholarship fund. *Thank you to our many generous golfers!!*

Prize donations, for the raffle and silent auction, from Star Stainless Screws, XL Screw Corp., South Holland Metal Finishing, Metric & Multistandard Components, Superior Washer, J&M

continued on page 4



See more pics at MWFA.net in our photo gallery



continued from page 3

Plating, and B&D Cold Headed Products allowed the MWFA to add to the scholarship fund.

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Thank you to our many sponsors who made the 67th Annual MWFA Golf Outing a success!!

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Thank you to our Scholarship Donors

Every year we are fortunate enough to have many members add Scholarship donations to their dues check. We would like to thank those who have contributed to the 2019 Scholarship Fund.

If you'd like to make a donation to the MWFA Scholarship fund, your check (note scholarship fund) can be sent to P.O. Box 5, Lake Zurich, IL 60047

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Bold print indicates a company sponsored scholarship (minimum \$1,000 donation)



FASTENER TRAINING WEEK AUGUST 19-23, 2019 - CHICAGO, IL



Hosted by the
Mid-West Fastener Association

Fastener Training Week is an intensive version of the acclaimed FTI Certified Fastener Specialist™ (CFS) advanced technical training program. Instead of seven separate one-day classes, FTW consists of five intensive days of education and plant tours. After completing the training and passing a final exam, attendees are eligible for CFS designation!

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- **Print Reading and Tolerances**
- **Thread Gaging and Dimensional Inspection**
- **Torque Tension**
- **Full Day of Off-Site Plant Tours**

"I had a fantastic class last week! I got far more out of it than I expected and I had high hopes. All of the instructors were amazing and we had a pretty good group of students."



"Thank you! The training was a very valuable experience for me. I feel I am better equipped for my job now, as I'll be able to assist my co-workers with any questions they may have."

THE DIFFERENCE BETWEEN YOU AND YOUR COMPETITION IS EMPLOYEE SKILL, KNOWLEDGE, AND PRODUCTIVITY!

Paid by August 6: \$3300 first person per company, \$2800 each additional.

Additional \$500 discount for association members (Pac-West, NFDA, IFI, MWFA, NCF, SFA)

Can't make it to Chicago? Join us for Fastener Training Week - Los Angeles, December 2-6, 2019!

VISIT WWW.FASTENERTRAINING.ORG FOR MORE INFORMATION OR TO REGISTER!

May 16th was the day for MWFA Members to review or receive their first learning experience in print reading. Mike Henry, MKH Sales has taught this class several years and in several locations. He certainly knows how to make, what one might think could be boring, a fun class. Students became more aware of what is involved in prints and the extreme importance of reviewing them carefully. Errors are

costly; therefore, it is a necessary task to pay close attention to details in reading prints.

After instruction, the students broke into groups to come up with their own print. This was eye opening as they thought their drawings would be presentable to place an order yet they were missing important information. The attention to details was certainly learned that day.



See more pics at MWFA.net in our photo gallery

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Order yours today: www.indfast.org/shop

In Memoriam



Mark Robert Ryan, age 61, passed away peacefully on Friday, June 21st after a difficult battle with esophageal cancer. He was surrounded by his loving family when he passed. Mark was born on August 23, 1957 to Robert and Margaret Ryan. He had one older brother,

Michael. Mark grew up on the northwest side of Chicago. He attended William E. Dever Elementary School and graduated from Steinmetz High School, then attended a year of junior college. As a teenager, Mark was active in intramural football and basketball. He demonstrated a hard work ethic from a young age, beginning to work at a hardware store for Henry Burmeister at the age of 13.

Mark founded Associated Fastening Products in 1989 in his garage in Buffalo Grove. He grew the company to 25 employees at their new 25,000 square foot facility in Itasca. He had expanded the product line from standard fasteners to custom machines parts, adding many other services as well. He then added a second business, Integrated Packaging and Fastener, in 2001 to service hardware kit packaging.

He began his businesses with long hours, the drive to success and with dedication and hard work, he grew the businesses successfully until he passed. In the past 15 years, he expanded his company, 3x and kept customer satisfaction consistently high.

Both companies had quickly expanded and were a source of great pride and joy in his life. He had been a true leader to his team and will be dearly missed.



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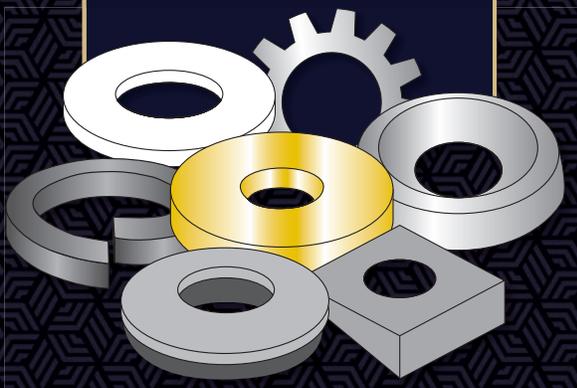
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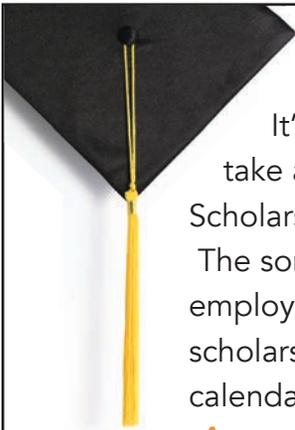
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MWFA Scholarship Applications due September 15th

It's time to think about passing the word, to your employees/coworkers, to take advantage of the opportunity for students to apply for a MWFA Scholarship. Scholarships will be awarded in the amounts of \$1,500 plus.

The son or daughter (natural or step or dependent child), as well as a spouse of an employee, or employee of a dues-paid MWFA member are eligible to apply for a scholarship. This applies to all MWFA members who have been members for one calendar year or more.

An application and rules for applicants may be downloaded at www.mwfa.net.

MWFA

Welcomes

National Bolt & Nut/Bloomington, IL

S.W. Anderson/Downers Grove, IL

Wyandotte Industries/Wyandotte, MI



It's Summer -Come on Out to the Ballpark! Schaumburg Boomers vs. Southern Illinois Miners - July 24, 2019

Join MWFA the evening of **Wednesday, July 24th** at Schaumburg Boomers Stadium. We'll be enjoying the game and networking from the Left Field Party Deck. Bring coworkers, the family and friends-enjoy a dinner buffet, drinks, and great social fun. The Left Field Party Deck is also close to the Kids Zone, where the kids can enjoy the slides and inflatables and fans of all ages can test their skill at the Speed Pitch booth. Parking is free. Funds will be donated to the MWFA Scholarship Fund.

Details of this Event

Date: July 24, 2019
Dinner & Drinks: 5:30 p.m.
Game: 6:30 p.m.
Location: Left Field Party Deck
 Schaumburg Boomers Stadium
 1999 Springinsguth Rd., Schaumburg, IL
Fee: \$25 per person (includes buffet dinner & soft drinks)

To order tickets for this game, please complete the form below and email to mwfa@ameritech.net. Confirmations and ticket pick up instructions will be sent upon receipt of payment. Please consider being a sponsor of this event.

Reservations for Tickets and Sponsorship

Company: _____

Representative: _____ Email: _____

Payment Enclosed: _____ Bill Credit Card: _____

Credit Card Number: _____ Exp. Date: _____

Signature: _____

Number of Attendees (\$25 per ticket): _____	Amount	\$ _____
Platinum Sponsor \$400 Includes 6 free tickets	Amount	\$ _____
Gold Sponsor \$300 Includes 3 free tickets	Amount	\$ _____
Silver Sponsor \$225 Includes 1 free ticket	Amount	\$ _____
Bronze Sponsor \$175	Amount	\$ _____
	Total Due	\$ _____

Return to: mwfa@ameritech.net or fax to 847-516-6728
 If mailing with check: send to MWFA P.O. Box 5 Lake Zurich IL 60047

Essentra plc has announced the acquisition of Schaumburg, Illinois based Innovative Components Inc., one of the leading manufacturers and distributors of knobs, wire lanyards, and pins in North America. The Innovative Components business will form part of Essentra's Components division. Essentra plc is a UK-based company listed on the London Stock Exchange, and its Components division is a leading global manufacturer and distributor of low cost, essential plastic and metal components. With operating units in 29 countries, Essentra Components serves a very broad customer base with a rapid supply of products for a variety of applications, in industries such as equipment manufacturing, automotive, fabrication, electronics and construction.

Commenting on today's announcement, Paul Forman, Chief Executive of Essentra plc, said: "The acquisition of Innovative Components is an important development for Essentra and meets a number of the strategic objectives for our Components

business. As a leading provider of knobs, pins and handles, Innovative Components builds on our product offering in the US, provides range extension opportunities in Europe and Asia and adds attractive low-cost manufacturing capability in Costa Rica.

Overall, with a global geographic presence and deeper product and solutions offering, Essentra Components and Innovative Components together are very well-positioned to continue to meet (if not beat) the needs and expectations of our existing customers and to target attractive new commercial opportunities – which is very exciting. We look forward to working with Mike O'Connor and the entire Innovative Components team, to make sure we draw on our respective skills as together we grow the combined business in the future."

First formed in 1992 by Mike O'Connor, Innovative Components has now grown into a leading manufacturer of knobs, pins and handles in North America, employing approximately 130 people across two sites

in the US and Costa Rica.

Mike O'Connor, President of Innovative Components, added: "The combination of Innovative Components and Essentra is highly complementary, with our two companies sharing many of the same core values, competencies and goals. With individually impressive product lines, together we will be able to provide customers with an even more extensive offering in both existing and new markets. In addition, the international presence of Essentra Components is a phenomenal opportunity to extend the geographic reach of Innovative Components. I am very excited by the joining together of our two companies, and I am convinced we will have a successful and profitable integration.

For more information about Innovative Components, Inc., please visit www.innovative-components.com. For further information about Essentra, please visit www.essentracomponents.com.

August 22nd - Mid-West Mixer

**Real Time Sports Bar
112 W. Devon Ave.
Elk Grove Village, IL 60007**



Company: _____

Number of Attendees: _____

Attendee Names: (for additions, please attach list)

_____ e-mail: _____

_____ e-mail: _____

We will bring a raffle prize: Y _____ N _____

We would like to be a MWFA Mixer Sponsor - Gold \$300: _____ Silver \$150: _____

Company Name: _____

Payment Enclosed: _____ or Bill Credit Card: _____

Credit Card Number: _____

Exp. Date: _____

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MWFA Upcoming Events

July 24th	Schaumburg Boomers vs. Southern Illinois Miners
August 19th-23rd	Fastener Training Week Belvedere Banquets/Elk Grove, IL
August 22nd	MWFA Mixer Real Time Sports/Elk Grove, IL
October 17th	PPAPs and Corrective Action Seminar Holiday Inn/Elk Grove IL
November 7th	Scholarship and Elections Meeting Belvedere Banquets/Elk Grove, IL
December 12th	Holiday Party Medinah Banquets/Addison, IL



To be sure your company news gets into the MWFA newsletter, mail, fax or email, your news release to:
MWFA, PO Box 5, Lake Zurich, IL 60047
Fax: 847-516-6728 email: mwfa@ameritech.net

**The deadline for the next newsletter is
September 1, 2019**

The MWFA accepts VISA, Mastercard
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